



Date: 14th November, 2024

To,

Corporate Relationship Department,
BSE Limited
2nd Floor, New Trading Wing,
Rotunda Building, P.J. Towers,
Dalal Street, Mumbai – 400 001

Scrip Code: 543746
ISIN: INE0BSU01018

Sub: Investor Presentation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. ('LODR')

Dear Sir/Madam,

With reference to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the Investor Presentation on Unaudited Financial Results for the half year ended 30th September, 2024.

The above information is also available on the website of the Company at www.logicainfoway.com.

Request you to kindly take the above information on records.

Thanking you,
Yours faithfully,

For LOGICA INFOWAY LIMITED
[Formerly; Eastern Logica Infoway Limited]

Priyanka
Gera

Digitally signed by
Priyanka Gera
Date: 2024.11.14
18:43:51 +05'30'

Priyanka Gera
Company Secretary & Compliance Officer
Membership No. A63809

Encl.: as above

Date: 14th November, 2024

MANAGEMENT DISCUSSION AND ANALYSIS REPORT

In H1 FY25, our company achieved a steady performance across key financial metrics, demonstrating sustainable growth. Revenue from operations increased by 1.5% to ₹5,149.41 million, compared to ₹5,072.06 million in H1FY24. Our gross profit increased by 31.4% to ₹259.92 million from ₹197.86 million in H1FY24, reflecting an improvement in gross margin from 3.9% to 5.0%. Additionally, EBITDA showed strong growth, rising by 33.1% to ₹103.38 million from ₹77.66 million in H1FY24, with an EBITDA margin increase from 1.5% to 2.0%.

Our profitability also witnessed positive momentum, with Profit Before Tax (PBT) up by 25.4% to ₹44.46 million and Profit After Tax (PAT) reaching ₹32.37 million from ₹25.99 million last year, marking a 24.5% increase. This led to an enhanced PAT margin of 0.6%, compared to 0.5% in the H1FY24. The earnings per share (EPS) also reflected healthy growth, rising from ₹1.52 in H1FY24 to ₹1.89 in H1FY25.

In line with our expansion strategy, we have significantly bolstered our retail footprint, opening 27 new stores in H1FY25, compared to 22 stores by the end of FY24. This expansion contributed to a 45% increase in retail revenue, which rose to ₹783 million from ₹540 million in H1FY24, underscoring the growing consumer demand and the strength of our retail strategy.

Our retail space also increased by 14,085 square feet, reaching a total of 23,078 square feet, enhancing our ability to serve a broader customer base. Additionally, becoming a Tier-I National Distributor for Samsung in West Bengal and Delhi NCR positions us to deliver cutting-edge technology directly to Tier-II and Tier-III distributors, thereby strengthening our distribution network and competitive offerings in these regions. This strategic partnership with Samsung exemplifies our dedication to expanding market reach and delivering value-added services to our customers.

For **LOGICA INFOWAY LIMITED**
[Formerly; Eastern Logica Infoway Limited]



Gaurav Goel
Managing Director
DIN: 00432340

